

Announcement

To Nasdaq Copenhagen A/S and the press

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Interim report Q1 2018/19

(the period 01.10.2018 - 31.12.2018)

REVENUE INCREASED IN THE FIRST QUARTER. FULL YEAR EXPECTATIONS MAINTAINED

The Board of Directors of RTX A/S has today considered and adopted the Group's interim report for the first quarter of 2018/19 (covering the period 01.10.2018 – 31.12.2018)

SUMMARY FOR THE FIRST QUARTER OF 2018/19 FOR THE RTX GROUP

Net revenue increased in Q1 by DKK 15.5 million to DKK 116.4 million corresponding to a growth of 15.4 % compared to Q1 of 2017/18. Both Business Communications and Design Services contributed to the growth with headset sales starting to gain momentum in Business Communications and continued high demand for customer financed projects in Design Services. Further, the revenue development was positively influenced by the USD/EUR FX development and accordingly the FX corrected revenue corresponded to a growth of 12.5%. In addition, the revenue was positively impacted by implementation of IFRS 15 slightly advancing the point in time of revenue recognition in some situations.

The revenue apportioned across the business units with Business Communications reaching a revenue of DKK 77.3 million corresponding to an increase of DKK 11.5 million or 17.4% (corrected for exchange rate effect the growth was 13.7%), while Design Services reached a revenue of DKK 39.2 million reflecting a DKK 4.1 million increase or 11.6% (corrected for exchange rate effect the increase was 10.2%).

Gross profit increased by DKK 9.7 million and accordingly reached DKK 66.7 million in Q1 2018/19 as compared to the same period last year. Driven by the product mix the gross margin was improved by 0.8 %-points reflecting a gross margin of 57.3% in Q1 of 2018/19.

In Q1 of 2018/19, capacity costs increased by DKK 13.2 million reflecting a significantly higher activity level as compared to Q1 of 2017/18. Especially, ramp-up and investments in capacity related to the two major framework agreements announced in Q1 and Q3 of 2017/18 increased the level of FTEs during the year and accordingly the average number of FTEs reached 267 in Q1 of 2018/19 as compared to an average of 234 FTEs in Q1 of 2017/18. Further, capitalization amounted to DKK 4.0 million in Q1 of 2018/19 compared to DKK 3.4 million in the same period last year, driven by a continued increasing number of own financed development projects.

Operating profit (EBIT) decreased to DKK 7.8 million compared to DKK 12.1 million in the same period last year. The decline in operating profit (EBIT) despite the higher revenue, is according to plan and must be seen in the light of an increased investment level and expansion of capacity to meet future growth.

Cash flows from operations amounted to DKK 12.9 million in Q1 of 2018/19 compared to DKK 20.2 million in Q1 of 2017/18.

OUTLOOK FOR 2018/19

Combined with the continued investment in a broader product portfolio and technology platform, Management maintains the expectations for revenue between DKK 520-550 million, EBITDA between DKK 85-100 million and Operating Profit (EBIT) between DKK 65-80 million, where especially EBIT should be seen in the light of an increased investment level supporting the defined strategic directions of RTX.

RTX A/S

PETER THOSTRUP

Chairman

PETER RØPKE

CEO

Investor and analysts meeting

On Friday, 25 January 2019 at 9 am, RTX will hold a meeting for investors and analysts at ABG Sundal Collier, Forbindelsesvej 12, 2100 Copenhagen. At this meeting, the Company's management will comment on the interim report for the first quarter of 2018/19. To register for the meeting, please e-mail ABGSCEvents-Copenhagen@abgsc.dk.

Enquiries and further information:

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RTX's homepage: www.rtx.dk