

# Announcement

To the Copenhagen Stock Exchange and the press

Noerresundby, Denmark, November 7, 2005  
Announcement no. 15/2005  
No. of pages: 4

## RTX Healthcare signs development and supply contract with American Alere Medical Incorporated

*Summary: Today, the healthcare subsidiary of RTX Telecom, RTX Healthcare, announced that the company has signed a major development and supply contract with the US-based Alere Medical Incorporated, which is a market leader in the healthcare industry specializing in wireless remote monitoring of patients suffering from chronic diseases. The order for development and supply of equipment represents a market value of a double-digit million amount in Danish kroner.*

Today, the healthcare subsidiary of RTX Telecom, RTX Healthcare, announced that the company has signed a major development and supply contract with the US-based Alere Medical Incorporated, which is a market leader in the healthcare industry specializing in wireless remote monitoring of patients suffering from chronic diseases. The order for development and supply of equipment represents a market value of a double-digit million amount in Danish kroner.

RTX Healthcare is to develop, manufacture and supply a wireless monitoring unit, the Daylink® Monitor, which is a user-friendly unit for remote reading and transmission of objective patient information such as blood pressure, blood glucose and weight. In addition, the wireless Daylink® Monitor will register symptomatic data, for instance a patient's shortness of breath and well-being in general through a dynamic and interactive question/answer dialog with the patient. Last but not least, the wireless unit is interactive and flexible covering various patient needs such as instant messaging and medication reminders.

The development, manufacturing and supply of the monitors will be carried out during the fiscal years 2005/06 and 2006/07. If the products become a success in the market, chances are good that RTX Healthcare will receive further orders.

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The agreement is expected to have a positive effect on the RTX Telecom group's revenues and performance for the fiscal year 2005/06. The group's expectations for the fiscal year 2005/06 will be presented in connection with the publication of RTX Telecom's annual report for 2004/05 on December 7, 2005.

Today RTX Healthcare and Alere Medical will send out a press release in English that describes the contract. The press release is attached to this announcement.

Best regards,  
RTX Telecom A/S

Jorgen Elbaek  
President and CEO

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RTX Telecom's website: [www.rtx.dk](http://www.rtx.dk)

## Press release

### **Alere® Medical chooses RTX Healthcare for the development and manufacturing of the wireless DayLink® remote patient monitor**

*Denmark, November 7, 2005 – Today, Alere Medical Incorporated and RTX Healthcare announced an agreement that will be of significance to the healthcare industry. Alere Medical, the leading specialty disease management company, and RTX Healthcare, a leading developer and OEM manufacturer of wireless telehealth solutions, will join forces on a new and revolutionary wireless DayLink monitor.*

In the near future, Alere Medical will launch the wireless DayLink monitor. It is an easy-to-use device enabling the reading and transmission of objective patient information such as blood pressure, blood glucose and weight. The wireless DayLink monitor can also collect symptomatic information, for instance on a patient's shortness of breath. In addition, it is interactive and flexible covering various patient needs such as instant messaging and medication reminders. Last but not least, it is wireless and ensures secure data transmission.

“The wireless DayLink monitor is part of our in-home remote monitoring program that improves the quality of life of patients with chronic diseases, offering them the security of knowing that nurses are monitoring their health,” says Gordon Norman, MD, MBA, and the Executive Vice President and Chief Medical Officer of Alere Medical. Installed in the patient's home, the wireless DayLink monitor will collect patient information and use the patient's phone line and the global Internet to transmit the data to Alere Medical's proprietary database. “It is our means to provide physicians with empirical and actionable information. Moreover, thanks to its interface, the wireless DayLink monitor embraces a significant number of patient diseases. The fact that it is dynamic and interactive in form and function makes it a proactive as well as personalized media.”

“For the development of the wireless DayLink monitor, we chose RTX Healthcare on the basis of several criteria but first and foremost because of their cutting edge technology and strong expertise in wireless device engineering. Moreover, we were looking for a full product supplier, and on this point, RTX Healthcare stood out from the other players. Apart from this, the price was naturally also an important criterion, and RTX turned out to be competitive on this question,” Dr. Norman said.

“We are pleased to enter into this contract with Alere Medical and to offer them our expertise in wireless medical device engineering,” says Bjarne Flou, Managing Director of RTX Healthcare. “Telehealth is a rapidly growing market, and we see more and more well-established companies like Alere Medical partnering up with suppliers of complementary technology. This agreement reflects each of our respective strengths, and we are pleased that RTX can make a difference in this project. The final goal is to provide the complete and most competitive solution to the market”.

### **About RTX Healthcare**

RTX Healthcare is part of the RTX Telecom Group originating from the telecommunications industry. RTX Healthcare has years of experiences in combining medical devices with wireless communication. Thanks to approximately 200 engineers mastering all major wireless technologies, RTX Healthcare differs from most other market players in being a full product supplier. RTX Healthcare has a portfolio of already developed basic telehealth and technical platforms enabling short time-to-market and low cost development. For more information, please contact Mr. Bjarne Flou, Managing Director of RTX Healthcare, phone number: +45 9632 2300. Or Chris Tubis, CEO and President of RTX America, Inc., phone number +1 408 .441.8600. Website: [www.rtx.dk](http://www.rtx.dk). Email: [sales@rtx.dk](mailto:sales@rtx.dk).

### **About Alere Medical Incorporated:**

Alere Medical Incorporated is a leader in specialized, disease management services focusing on select high cost diseases to maximize clients' return on investment. Alere produces unequalled clinical and cost saving results, by precision targeting the patients who will benefit most from specialty interventions. Alere's integrated care monitoring system identifies and monitors all medium- and high-risk patients, and prioritizes those patients to facilitate efficient workflow. With published outcomes that exceed those of any competitor, Alere Medical's disease management programs result in improved clinical outcomes for patients, and guaranteed savings for clients. Alere Medical has received NCQA Patient Oriented Full Accreditation for its Heart Failure Disease Management Program (2004-2007), and is also ranked #61 on the Inc. 500 list of America's fastest-growing private companies (2005). For more information, visit [www.alere.com](http://www.alere.com) or call (775) 829-8885.