

# Announcement

To the Copenhagen Stock Exchange and the press

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## RTX Telecom concludes ODM vendor agreements with Atlas Telecom Network Romania for the development, production and supply of wireless DECT products

*Summary: RTX Telecom has concluded ODM vendor agreements with Atlas Telecom Network Romania for the development, production and supply of wireless DECT products. The products will help provide a cheap and effective telephone service to Romanian consumers, based on wireless connections for individual subscribers. Supply of the products is expected to run over several years as the customer extends its DECT system. The agreements represent a double figure million sum in Danish kroner.*

The RTX Telecom Group has agreed terms with Atlas Telecom Network in Romania for the development, production and supply of several wireless DECT products for use in Atlas Telecom Network's DECT system. This system will help provide a cheap and effective telephone service to Romanian consumers, and eventually other Eastern European countries, based on wireless connections for individual subscribers.

As part of the system, RTX Telecom will supply an indoor repeater and a specially-developed outdoor version with built-in directional antenna, battery and extended temperature range.

For individual subscribers, RTX Telecom will supply a Cordless Terminal Adapter (CTA) which when connected to a standard telephone provides ordinary telephone service, and a desktop phone with built-in DECT function that works as an ordinary telephone for the user.

The agreements represent a double figure million sum in Danish kroner and are based on ODM vendor agreements. According to the terms, the RTX Telecom Group will be responsible for development and production, whilst the customer will handle sales, distribution and after-sales services. Group production requirements for the deal will be outsourced to subcontractors.

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Supply of the products is expected to run over several years as the customer extends its DECT system.

The agreements will not affect the Group's forecasts for net turnover and EBIT for the current financial year of 2004/05. The major impact of the agreements on net turnover and EBIT in this financial year is expected to fall in the second half of the year.

Yours sincerely  
RTX Telecom A/S

Jørgen Elbæk  
CEO

*Please contact CEO Jorgen Elbaek on +45 96 32 23 00 for answers to any questions and for further information.*

#### **About RTX Telecom**

RTX Telecom is an internationally-oriented group, selling advanced and high-tech wireless development projects and products, including wireless telephones, Bluetooth™ headsets and mobile phones. RTX Telecom's goal is to be the customer's preferred vendor of advanced solutions within wireless technology, including in particular DECT, DCT 2.4GHz, Bluetooth™, GSM/GPRS, TD-SCDMA and WLAN. In the last financial year of 2003/04, RTX Telecom posted net turnover of DKK 222 mill. and the Group employs 248 personnel. For further information on RTX Telecom, please go to [www.rtx.dk](http://www.rtx.dk).

#### **About Atlas Telecom Group**

The Atlas Telecom Group of companies is a globally integrated telecommunications group, providing a range of voice, data, and Internet services to customers in over 70 countries. Atlas Telecom Network Romania provides a number of services including low-cost DECT telephony for many of the major cities. Coverage is expected to be provided for most of the country within the next 12-24 months. For more details, go to [www.atlastelecom.com](http://www.atlastelecom.com).